

## Receiving Bids Efficiently in the 21st Century

To support our industry's evolution to more efficient procurement methods, BCCA has provided below the three methods of receiving bids and proposals (online, paper and email).

Ten years ago BCCA led construction procurement into the digital age with the introduction of online bidding and submission of proposals. We were ahead of the curve, and we were comfortable being there because we could see that technology would nearly eliminate non-compliant submissions. This has proven true, yet paper and email bids are still far too common.

Why are contractors not more proactive on insisting we change and owners sticking to old methods that are outdated and contain needless risk?

Today, in the midst of pandemic, when digital tools are literally keeping our economy – and our essential industry – going, there has never been a more urgent time to make the move to digital procurement.

Comparing Methods of Receiving Bids:

	Online	Paper	Email
Is recognized and encouraged by the BC Government and Canadian Government for construction bidding	Yes	Yes	No
Bid recipient (owner or authorized rep) cannot manipulate closing time and information	Yes	Yes	No
Provides an audit trail	Yes	No	No
Allows ease of evaluating compliant submissions and the results with the use of technology	Yes	No	No
Can reduce, or eliminate questions of transparency	Yes	Yes	No
Controls timing of submissions to reduce potential for late and therefore non-compliant submissions	Yes	No	No
Complies with the requirements of CCA 90 Guidelines for Electronic Procurement	Yes	No	No
Reduce the impact on environment	Yes	No	Yes